

# **CLARION UNIVERSITY**

**COUNCIL OF TRUSTEES**

**BUDGET UPDATE**

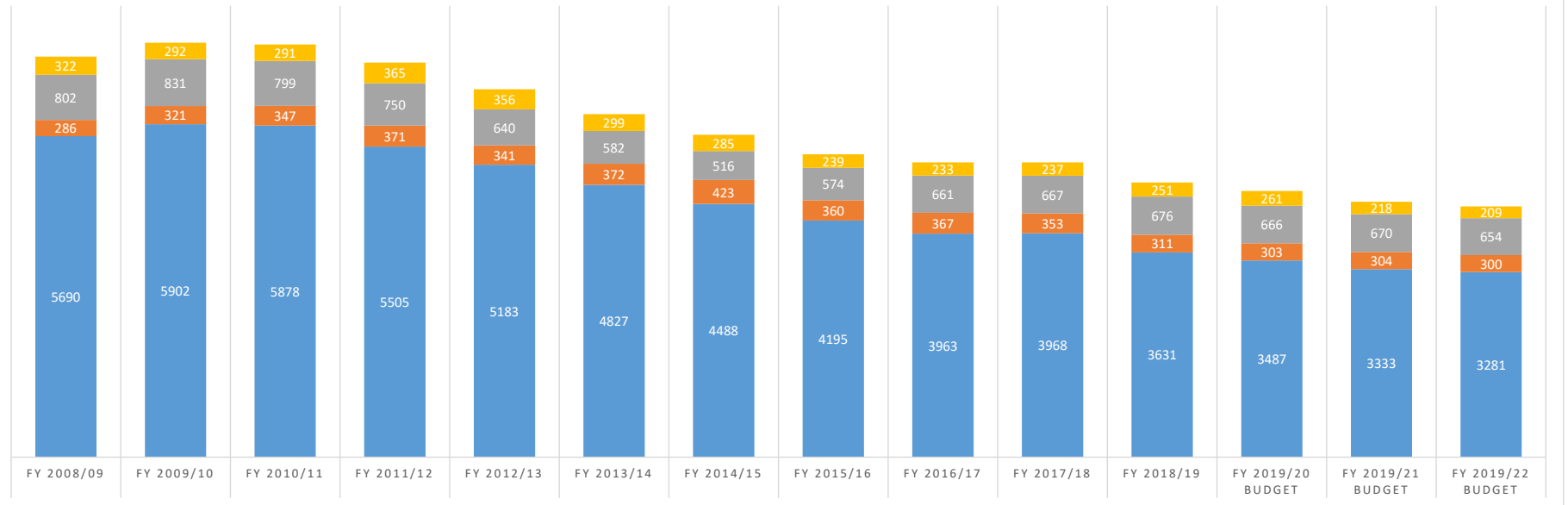
**SEPTEMBER 19, 2019**

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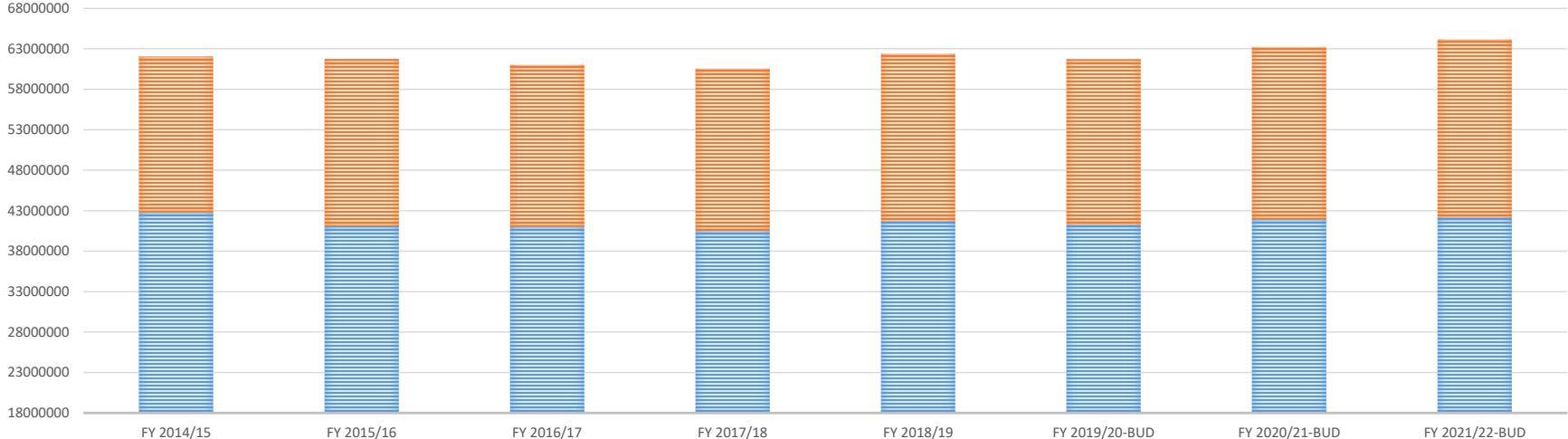
## CLARION HEADCOUNT

■ Undergraduate In-State   
 ■ Undergraduate Out-of-State   
 ■ Graduate In-State   
 ■ Graduate Out-of-State



# CLARION E&G TOTAL COMPENSATION

Salaries and Wages Benefits



E&G Prior Year - FY 2018/19 Summary  
 Clarion University of Pennsylvania

<b>Educational and General Budget</b>				<b>Act/Act</b>	<b>Bud/Act</b>
<b>Revenue/Sources</b>	<b>Actual FY 2017/18</b>	<b>Budget FY 2018/19</b>	<b>Actual FY 2018/19</b>	<b>Percent Change</b>	<b>Percent Change</b>
Tuition	\$38,152,502	\$36,939,256	\$36,518,575	-4.3%	-1.1%
Fees	12,761,943	12,550,147	12,287,739	-3.7%	-2.1%
State Appropriation	24,950,026	25,939,282	25,939,282	4.0%	0.0%
All Other Revenue	6,814,409	7,334,892	7,725,411	13.4%	5.3%
Planned Use of Carryforward	0	4,674,687	0	n/a	-100.0%
<b>Total Revenue/Sources</b>	<b>\$82,678,880</b>	<b>\$87,438,264</b>	<b>\$82,471,007</b>	<b>-0.3%</b>	<b>-5.7%</b>
<b>Expenditures and Transfers</b>					
Compensation Summary:					
Salaries and Wages	\$40,517,946	\$42,071,775	\$41,771,814	3.1%	-0.7%
Benefits	20,005,136	20,480,118	20,584,393	2.9%	0.5%
Subtotal, Compensation	\$60,523,082	\$62,551,893	\$62,356,207	3.0%	-0.3%
Student Financial Aid	2,738,130	3,523,775	3,646,050	33.2%	3.5%
Utilities	1,823,071	1,999,405	1,732,024	-5.0%	-13.4%
Other Services and Supplies	16,399,302	16,682,405	16,539,953	0.9%	-0.9%
Subtotal, All Services and Supplies	\$20,960,503	\$22,205,585	\$21,918,027	4.6%	-1.3%
Capital Expenditures and Transfers	1,556,767	2,680,786	3,030,751	94.7%	13.1%
<b>Total Expenditures and Transfers</b>	<b>\$83,040,352</b>	<b>\$87,438,264</b>	<b>\$87,304,985</b>	<b>5.1%</b>	<b>-0.2%</b>
<b>Revenue/Sources Less Expenditures/Transfers</b>					
	(\$361,472)	\$0	(\$4,833,978)		

<b>Annualized FTE Enrollment</b>	<b>Actual FY 2017/18</b>	<b>Budget FY 2018/19</b>	<b>Actual FY 2018/19</b>	<b>Change</b>	<b>Change</b>
In-State Undergraduate	3,571.42	3,328.10	3,236.98	-9.4%	-2.7%
Out-of-State Undergraduate	292.35	265.87	254.64	-12.9%	-4.2%
In-State Graduate	461.15	443.13	463.33	0.5%	4.6%
Out-of-State Graduate	152.90	163.33	170.09	11.2%	4.1%
<b>Total FTE Enrollment</b>	<b>4,477.82</b>	<b>4,200.43</b>	<b>4,125.04</b>	<b>-7.9%</b>	<b>-1.8%</b>

<b>E&amp;G FTE of Budgeted Positions</b>	<b>Actual FY 2017/18</b>	<b>Budget FY 2018/19</b>	<b>Actual FY 2018/19</b>	<b>Change</b>	<b>Change</b>
Faculty	250.84	255.43	251.70	0.3%	-1.5%
AFSCME	154.51	162.52	157.28	1.8%	-3.2%
Nonrepresented	70.39	75.90	69.19	-1.7%	-8.8%
SCUPA	30.30	33.52	32.70	7.9%	-2.4%
All Other	36.10	37.66	35.84	-0.7%	-4.8%
<b>Total FTE of Budgeted Positions</b>	<b>542.14</b>	<b>565.03</b>	<b>546.71</b>	<b>0.8%</b>	<b>-3.2%</b>

E&G FY 2018/19 AND FY 2019/20 BUDGET  
Clarion University of Pennsylvania

<b>Educational and General Budget</b>										
<b>Revenue/Sources</b>	<b>Actual FY 2011/12</b>	<b>Actual FY 2012/13</b>	<b>Actual FY 2013/14</b>	<b>Actual FY 2014/15</b>	<b>Actual FY 2015/16</b>	<b>Actual FY 2016/17</b>	<b>Actual FY 2017/18</b>	<b>Actual FY 2018/19</b>	<b>Budget FY 2019/20</b>	<b>Percent Change</b>
Tuition	\$43,292,689	\$41,311,182	\$39,338,665	\$37,676,176	\$37,050,276	\$37,928,848	\$38,152,502	\$36,518,575	\$35,073,000	-4.0%
Fees	12,462,451	12,436,491	12,077,062	12,170,377	12,201,288	12,575,155	12,761,943	12,287,739	11,833,460	-3.7%
State Appropriation	23,362,309	22,596,328	22,261,739	23,235,384	24,056,297	24,982,987	24,950,026	25,939,282	26,512,315	2.2%
All Other Revenue	4,343,740	4,124,295	4,561,474	4,227,462	5,256,199	6,160,919	6,814,409	7,725,411	7,168,584	-7.2%
Planned Use of Carryforward	0	0	0	0	0	0	0	0	0	n/a
<b>Total Revenue/Sources</b>	<b>\$83,461,189</b>	<b>\$80,468,296</b>	<b>\$78,238,940</b>	<b>\$77,309,399</b>	<b>\$78,564,060</b>	<b>\$81,647,909</b>	<b>\$82,678,880</b>	<b>\$82,471,007</b>	<b>\$80,587,359</b>	<b>-2.3%</b>
<b>Expenditures and Transfers</b>										
Compensation Summary:										
Salaries and Wages	\$43,965,613	\$44,909,984	\$42,753,381	\$42,781,848	\$41,095,675	\$41,011,733	\$40,517,946	\$41,771,814	\$41,289,950	-1.2%
Benefits	16,826,036	18,161,774	18,361,406	19,253,712	20,633,888	19,993,947	20,005,136	20,584,393	20,416,823	-0.8%
Subtotal, Compensation	\$60,791,649	\$63,071,758	\$61,114,787	\$62,035,560	\$61,729,563	\$61,005,680	\$60,523,082	\$62,356,207	\$61,706,773	-1.0%
Student Financial Aid	1,393,189	1,809,027	1,257,059	1,182,082	1,767,994	2,508,861	2,738,130	3,646,050	3,992,133	9.5%
Utilities	1,934,089	1,589,674	1,660,355	1,699,675	1,820,237	2,148,805	1,823,071	1,732,024	1,862,115	7.5%
Other Services and Supplies	11,903,579	14,374,211	15,059,302	15,312,112	15,371,625	13,275,306	16,399,302	16,539,953	17,515,094	5.9%
Subtotal, All Services and Supplies	\$15,230,857	\$17,772,912	\$17,976,716	\$18,193,869	\$18,959,856	\$17,932,972	\$20,960,503	\$21,918,027	\$23,369,342	6.6%
Capital Expenditures and Transfers	2,983,323	2,850,197	2,213,855	4,226,883	2,655,641	2,019,894	1,556,767	3,030,751	1,508,300	-50.2%
<b>Total Expenditures and Transfers</b>	<b>\$79,005,829</b>	<b>\$83,694,867</b>	<b>\$81,305,358</b>	<b>\$84,456,312</b>	<b>\$83,345,060</b>	<b>\$80,958,546</b>	<b>\$83,040,352</b>	<b>\$87,304,985</b>	<b>\$86,584,415</b>	<b>-0.8%</b>
<b>Revenue/Sources Less Expenditures/Transfers</b>	<b>\$4,455,360</b>	<b>(\$3,226,571)</b>	<b>(\$3,066,418)</b>	<b>(\$7,146,913)</b>	<b>(\$4,781,000)</b>	<b>\$689,363</b>	<b>(\$361,472)</b>	<b>(\$4,833,978)</b>	<b>(\$5,997,056)</b>	<b>n/a</b>
<b>Annualized FTE Enrollment</b>										
	<b>Actual FY 2011/12</b>	<b>Actual FY 2012/13</b>	<b>Actual FY 2013/14</b>	<b>Actual FY 2014/15</b>	<b>Actual FY 2015/16</b>	<b>Actual FY 2016/17</b>	<b>Actual FY 2017/18</b>	<b>Actual FY 2018/19</b>	<b>Budget FY 2019/20</b>	<b>Change</b>
In-State Undergraduate	5,090.03	4,786.90	4,542.10	4,129.50	3,829.60	3,701.23	3,571.42	3,236.98	3,173.60	-2.0%
Out-of-State Undergraduate	335.87	287.33	288.00	304.57	314.93	304.50	292.35	254.64	261.57	-2.7%
In-State Graduate	506.21	462.17	345.20	357.50	402.71	458.50	461.15	463.33	428.63	-7.5%
Out-of-State Graduate	248.12	233.71	231.10	125.75	136.06	147.33	152.90	170.09	175.17	3.0%
<b>Total FTE Enrollment</b>	<b>6,180.23</b>	<b>5,770.11</b>	<b>5,406.40</b>	<b>4,917.32</b>	<b>4,683.30</b>	<b>4,611.56</b>	<b>4,477.82</b>	<b>4,125.04</b>	<b>4,038.97</b>	<b>-2.1%</b>
<b>E&amp;G FTE of Budgeted Positions</b>										
	<b>Actual FY 2011/12</b>	<b>Actual FY 2012/13</b>	<b>Actual FY 2013/14</b>	<b>Actual FY 2014/15</b>	<b>Actual FY 2015/16</b>	<b>Actual FY 2016/17</b>	<b>Actual FY 2017/18</b>	<b>Actual FY 2018/19</b>	<b>Budget FY 2019/20</b>	<b>Change</b>
Faculty	294.63	290.95	277.36	266.92	265.67	250.94	250.84	251.70	259.38	3.1%
AFSCME	186.73	191.78	184.22	187.39	171.87	155.74	154.51	157.28	161.01	2.4%
Nonrepresented	69.65	73.15	75.72	79.18	78.18	75.69	70.39	69.19	75.90	9.7%
SCUPA	20.00	21.20	20.59	27.69	29.72	26.32	30.30	32.70	32.02	-2.1%
All Other	34.45	36.90	40.52	39.90	37.93	36.03	36.10	35.84	37.65	5.1%
<b>Total FTE of Budgeted Positions</b>	<b>605.46</b>	<b>613.98</b>	<b>598.41</b>	<b>601.08</b>	<b>583.37</b>	<b>544.72</b>	<b>542.14</b>	<b>546.71</b>	<b>565.96</b>	<b>3.5%</b>

FY 2018/19 & 2019/20 BUDGET - Total Funds  
Clarion University of Pennsylvania

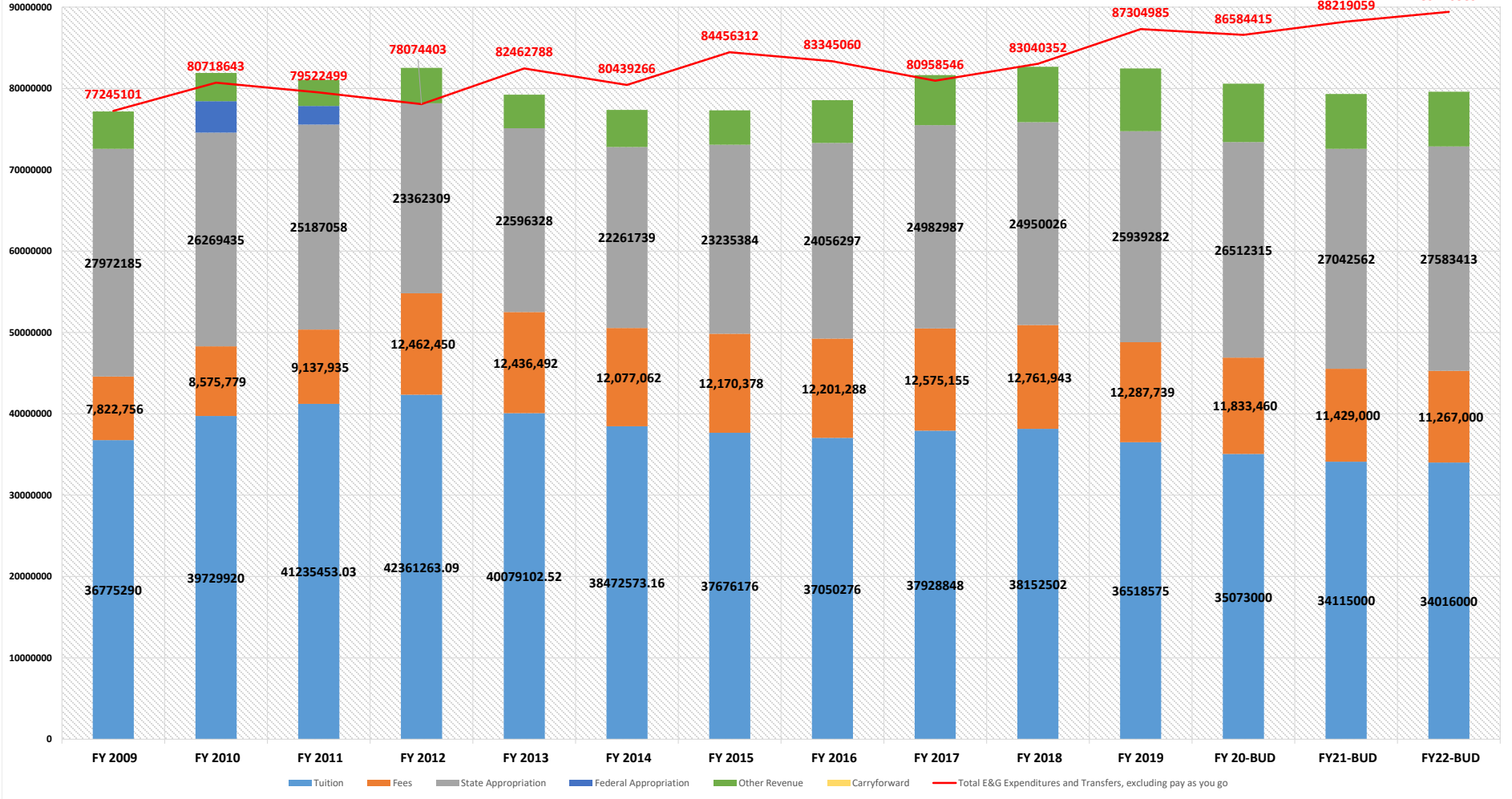
	FY 2018/19	FY 2019/20	Variance: Prior/Current		FY 2020/21	Variance: Request/Current		FY 2021/22	Variance: Future/Request	
	Prior Year	Current Year	Amount	%	Request Year	Amount	%	Future Year	Amount	%
<b>EDUCATIONAL &amp; GENERAL</b>										
<b>Current Sources</b>										
Tuition & Fees	\$48,806,314	\$46,906,460	(\$1,899,854)	-3.9%	\$45,544,000	(\$1,362,460)	-2.9%	\$45,283,000	(\$1,623,460)	-3.6%
Appropriation	25,939,282	26,512,315	573,033	2.2%	27,042,562	530,247	2.0%	27,583,413	1,071,098	4.0%
Other Revenue	7,725,411	7,168,584	(556,827)	-7.2%	6,733,500	(435,084)	-6.1%	6,733,500	(435,084)	-6.5%
Planned Use of Carry Forward*	0	0	0	n/a	0	0	n/a	0	0	n/a
<b>Total Sources</b>	<b>\$82,471,007</b>	<b>\$80,587,359</b>	<b>(\$1,883,648)</b>	<b>-2.3%</b>	<b>\$79,320,062</b>	<b>(\$1,267,297)</b>	<b>-1.6%</b>	<b>\$79,599,913</b>	<b>(\$987,446)</b>	<b>-1.2%</b>
<b>Current Uses</b>										
Personnel	\$62,356,207	\$61,706,773	(\$649,434)	-1.0%	\$63,173,163	\$1,466,390	2.4%	\$64,139,091	\$2,432,318	3.9%
Services/Supplies	21,918,027	23,369,342	1,451,315	6.6%	23,587,496	218,154	0.9%	23,924,098	554,756	2.4%
Capital	750,629	816,000	65,371	8.7%	816,000	0	0.0%	816,000	0	0.0%
Transfers	2,280,122	692,300	(1,587,822)	-69.6%	642,400	(49,900)	-7.2%	541,400	(150,900)	-23.5%
<b>Total Uses</b>	<b>\$87,304,985</b>	<b>\$86,584,415</b>	<b>(\$720,570)</b>	<b>-0.8%</b>	<b>\$88,219,059</b>	<b>\$1,634,644</b>	<b>1.9%</b>	<b>\$89,420,589</b>	<b>\$2,836,174</b>	<b>3.2%</b>
<b>Sources Less Uses</b>	<b>(\$4,833,978)</b>	<b>(\$5,997,056)</b>	<b>n/a</b>	<b>n/a</b>	<b>(\$8,898,997)</b>	<b>n/a</b>	<b>n/a</b>	<b>(\$9,820,676)</b>	<b>n/a</b>	<b>n/a</b>
<b>AUXILIARY</b>										
<b>Current Sources</b>										
Food Service	\$5,104,538	\$5,320,375	\$215,837	4.2%	\$5,315,000	(\$5,375)	-0.1%	\$5,315,000	(\$5,375)	-0.1%
Housing	0	0	0	n/a	0	0	n/a	0	0	n/a
Other Revenue	5,113,190	5,472,981	359,791	7.0%	5,483,500	10,519	0.2%	5,483,500	10,519	0.2%
Planned Use of Carry Forward*	0	0	0	n/a	0	0	n/a	0	0	n/a
<b>Total Sources</b>	<b>\$10,217,728</b>	<b>\$10,793,356</b>	<b>575,628</b>	<b>5.6%</b>	<b>\$10,798,500</b>	<b>\$5,144</b>	<b>0.0%</b>	<b>\$10,798,500</b>	<b>\$5,144</b>	<b>0.0%</b>
<b>Current Uses</b>										
Personnel	\$3,867,193	\$4,143,946	\$276,753	7.2%	\$4,167,858	\$23,912	0.6%	\$4,167,858	\$23,912	0.6%
Services/Supplies	5,595,676	6,052,247	456,571	8.2%	6,035,642	(16,605)	-0.3%	6,035,642	(16,605)	-0.3%
Capital	48,450	70,000	21,550	44.5%	70,000	0	0.0%	70,000	0	0.0%
Transfers	547,465	527,163	(20,302)	-3.7%	525,000	(2,163)	-0.4%	525,000	(2,163)	-0.4%
<b>Total Uses</b>	<b>\$10,058,784</b>	<b>\$10,793,356</b>	<b>\$734,572</b>	<b>7.3%</b>	<b>\$10,798,500</b>	<b>\$5,144</b>	<b>0.0%</b>	<b>\$10,798,500</b>	<b>\$5,144</b>	<b>0.0%</b>
<b>Sources Less Uses</b>	<b>\$158,944</b>	<b>\$0</b>	<b>n/a</b>	<b>n/a</b>	<b>\$0</b>	<b>n/a</b>	<b>n/a</b>	<b>\$0</b>	<b>n/a</b>	<b>n/a</b>
<b>RESTRICTED</b>										
<b>Current Sources</b>										
Govt. Contracts/Grants	\$16,479,511	\$16,510,000	\$30,489	0.2%	\$16,510,000	\$0	0.0%	\$16,510,000	\$0	0.0%
Other Revenue	2,222,591	2,873,000	650,409	29.3%	2,873,000	0	0.0%	2,873,000	0	0.0%
<b>Total Sources</b>	<b>\$18,702,102</b>	<b>\$19,383,000</b>	<b>680,898</b>	<b>3.6%</b>	<b>\$19,383,000</b>	<b>\$0</b>	<b>0.0%</b>	<b>\$19,383,000</b>	<b>\$0</b>	<b>0.0%</b>
<b>Current Uses</b>										
Personnel	\$4,305,853	\$4,723,028	\$417,175	9.7%	\$4,779,708	\$56,680	1.2%	\$4,779,708	\$56,680	1.2%
Services/Supplies	14,703,468	14,695,972	(7,496)	-0.1%	14,639,292	(56,680)	-0.4%	14,639,292	(56,680)	-0.4%
Capital	88,934	0	(88,934)	-100.0%	0	0	n/a	0	0	n/a
Transfers	(35,813)	(36,000)	(187)	0.5%	(36,000)	0	0.0%	(36,000)	0	0.0%
<b>Total Uses</b>	<b>\$19,062,442</b>	<b>\$19,383,000</b>	<b>\$320,558</b>	<b>1.7%</b>	<b>\$19,383,000</b>	<b>\$0</b>	<b>0.0%</b>	<b>\$19,383,000</b>	<b>\$0</b>	<b>0.0%</b>
<b>Sources Less Uses</b>	<b>(\$360,340)</b>	<b>\$0</b>	<b>n/a</b>	<b>n/a</b>	<b>\$0</b>	<b>n/a</b>	<b>n/a</b>	<b>\$0</b>	<b>n/a</b>	<b>n/a</b>
<b>TOTAL</b>										
<b>Current Sources</b>										
Tuition & Fees	\$48,806,314	\$46,906,460	(\$1,899,854)	-3.9%	\$45,544,000	(\$1,362,460)	-2.9%	\$45,283,000	(\$1,623,460)	-3.6%
Appropriation	25,939,282	26,512,315	573,033	2.2%	27,042,562	530,247	2.0%	27,583,413	1,071,098	4.0%
Other Revenue	36,645,241	37,344,940	699,699	1.9%	36,915,000	(429,940)	-1.2%	36,915,000	(429,940)	-1.2%
Planned Use of Carry Forward*	0	0	0	n/a	0	0	n/a	0	0	n/a
<b>Total Sources</b>	<b>\$111,390,837</b>	<b>\$110,763,715</b>	<b>(\$627,122)</b>	<b>-0.6%</b>	<b>\$109,501,562</b>	<b>(\$1,262,153)</b>	<b>-1.1%</b>	<b>\$109,781,413</b>	<b>(\$982,302)</b>	<b>-0.9%</b>
<b>Current Uses</b>										
Personnel	\$70,529,253	\$70,573,747	\$44,494	0.1%	\$72,120,729	\$1,546,982	2.2%	\$73,086,657	\$2,512,910	3.5%
Services/Supplies	42,217,171	44,117,561	1,900,390	4.5%	44,262,430	144,869	0.3%	44,599,032	481,471	1.1%
Capital	888,013	886,000	(2,013)	-0.2%	886,000	0	0.0%	886,000	0	0.0%
Transfers	2,791,774	1,183,463	(1,608,311)	-57.6%	1,131,400	(52,063)	-4.4%	1,030,400	(153,063)	-13.5%
<b>Total Uses</b>	<b>\$116,426,211</b>	<b>\$116,760,771</b>	<b>\$334,560</b>	<b>0.3%</b>	<b>\$118,400,559</b>	<b>\$1,639,788</b>	<b>1.4%</b>	<b>\$119,602,089</b>	<b>\$2,841,318</b>	<b>2.4%</b>
<b>Sources Less Uses</b>	<b>(\$5,035,374)</b>	<b>(\$5,997,056)</b>	<b>n/a</b>	<b>n/a</b>	<b>(\$8,898,997)</b>	<b>n/a</b>	<b>n/a</b>	<b>(\$9,820,676)</b>	<b>n/a</b>	<b>n/a</b>

\*Planned Use of Carry Forward should reflect the planned usage of any unrestricted net assets.

# APPENDIX



## Clarion E&G Revenue Sources in Support of E&G Expenses



**Clarion University**

**Statement of Revenues, Expenses, and Change in Net Position**

(Maps from tabs 5. Min Objs and 7. ExpMatrix)

	<u>FY 2018/19</u>	<u>FY 2017/18</u>
<b>Revenues</b>		
Operating Revenues:		
Tuition and fees	48,806,314	50,914,446
less discounts and allowances	<u>(12,968,599)</u>	<u>(14,235,139)</u>
Net tuition and fees	35,837,715	36,679,307
Governmental grants and contracts:		
Federal	3,133,030	4,991,307
State	6,609,806	5,508,089
Local	0	0
Nongovernmental grants and contracts	266,038	408,665
Sales and services	6,927,718	6,180,952
Auxiliary enterprises, net of discounts of	<u>(241,582)</u>	<u>(183,497)</u>
Other revenues, net	366,899	571,165
Total Operating Revenues	<u>63,091,205</u>	<u>65,245,688</u>
<b>Expenses</b>		
Operating Expenses:		
Instruction	36,284,722	34,570,699
Research	74,075	84,780
Public Service	10,776,360	9,211,893
Academic Support	8,283,473	8,111,794
Student Services	13,024,311	12,442,107
Institutional Support	11,793,271	11,839,008
Operations and Maintenance of Plant	7,825,367	6,856,141
Depreciation	5,469,546	5,409,366
Student Aid	3,870,110	4,314,552
Auxiliary Enterprises	<u>10,167,095</u>	<u>11,272,188</u>
Total Operating Expenses	<u>107,568,330</u>	<u>104,112,528</u>
Net Operating Revenues (Expenses)	<b>(44,477,125)</b>	<b>(38,866,840)</b>
<b>Nonoperating Revenues (Expenses)</b>		
State appropriations, general and restricted	25,939,282	24,950,026
Commonwealth on-behalf contributions to PSERS	319,850	285,924
Pell grants	7,070,331	7,536,756
Investment income, net of related investment expense of	<u>(5,230)</u>	<u>(5,490)</u>
Unrealized increase (decrease) in fair value	3,099	5,455
Gifts for other than capital purposes	1,521,483	1,469,063
Interest expense on capital asset-related debt	(217,145)	(226,060)
Gain (loss) on disposal of assets	0	3,050
Gain (loss) on acquisition of assets	0	0
Other nonoperating revenue	38,244	50,730
Net Nonoperating Revenues (Expenses)	<u>35,368,778</u>	<u>34,608,977</u>
Income (Loss) before other revenues, expenses, gains, or losses	<u>(9,108,347)</u>	<u>(4,257,863)</u>
State appropriations, capital	1,040,843	1,020,198
Capital gifts and grants	373,307	256,793
Additions to permanent endowments	0	0
Total Other Revenues	<u>1,414,150</u>	<u>1,276,991</u>
Increase (Decrease) in Net Position	<u>(7,694,197)</u>	<u>(2,980,872)</u>
<b>Net Position</b>		
Net position-beginning of year	(121,578,411)	(59,970,228)
Restatement for July 1, 2017, GASB 75 OPEB liability		
E&G		(57,067,425)
Auxiliary		(1,985,664)
Restatement for GASB 81 beneficial interests		<u>425,778</u>
Net position-beginning of year, restated	<u>(121,578,411)</u>	<u>(118,597,539)</u>
Net position-end of year	<u>(129,272,608)</u>	<u>(121,578,411)</u>

FY 2020/21 BUDGET REPORT (BUDRPT)

Clarion University of Pennsylvania

Student Profile

Note: Although there is no requirement to complete the Program Budget this year, enrollment projections must match information provided in the goals setting template.

	FY 2018/19	FY 2019/20	FY 2020/21	FY 2021/22	Variance: Prior to Current		Variance: Current to Request		Variance: Future to Request	
	Prior Year	Current Year	Request Year	Future Year	Amount	%	Amount	%	Amount	%
Date estimates provided:										
		8/26/19	8/30/19	9/5/19						
<b>Fall Headcount (should be whole numbers)</b>										
<b>Undergraduate</b>										
In-State	3,631.00	3,487.00	3,330.00	3,281.00	(144.00)	-4.0%	(157.00)	-4.5%	(49.00)	-1.5%
Out-of-State										
Domestic	302.00	291.00	294.00	290.00	(11.00)	-3.6%	3.00	1.0%	(4.00)	-1.4%
Foreign	9.00	12.00	10.00	10.00	3.00	33.3%	(2.00)	-16.7%	0.00	0.0%
Subtotal, Out-of-State	311.00	303.00	304.00	300.00	(8.00)	-2.6%	1.00	0.3%	(4.00)	-1.3%
<b>Total Undergraduate</b>	<b>3,942.00</b>	<b>3,790.00</b>	<b>3,634.00</b>	<b>3,581.00</b>	<b>(152.00)</b>	<b>-3.9%</b>	<b>(156.00)</b>	<b>-4.1%</b>	<b>(53.00)</b>	<b>-1.5%</b>
<b>Graduate</b>										
In-State	676.00	666.00	670.00	654.00	(10.00)	-1.5%	4.00	0.6%	(16.00)	-2.4%
Out-of-State										
Domestic	248.00	259.00	216.00	207.00	11.00	4.4%	(43.00)	-16.6%	(9.00)	-4.2%
Foreign	3.00	2.00	2.00	2.00	(1.00)	-33.3%	0.00	0.0%	0.00	0.0%
Subtotal, Out-of-State	251.00	261.00	218.00	209.00	10.00	4.0%	(43.00)	-16.5%	(9.00)	-4.1%
<b>Total Graduate</b>	<b>927.00</b>	<b>927.00</b>	<b>888.00</b>	<b>863.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>(39.00)</b>	<b>-4.2%</b>	<b>(25.00)</b>	<b>-2.8%</b>
Total In-State Headcount	4,307.00	4,153.00	4,000.00	3,935.00	(154.00)	-3.6%	(153.00)	-3.7%	(65.00)	-1.6%
Total Out-of-State Headcount	562.00	564.00	522.00	509.00	2.00	0.4%	(42.00)	-7.4%	(13.00)	-2.5%
<b>Total Fall Headcount</b>	<b>4,869.00</b>	<b>4,717.00</b>	<b>4,522.00</b>	<b>4,444.00</b>	<b>(152.00)</b>	<b>-3.1%</b>	<b>(195.00)</b>	<b>-4.1%</b>	<b>(78.00)</b>	<b>-1.7%</b>
<b>Annualized FTE</b>										
<b>Undergraduate</b>										
In-State	3,236.98	3,173.60	3,030.71	2,986.11	(63.38)	-2.0%	(142.89)	-4.5%	(44.60)	-1.5%
Out-of-State								n/a		
Domestic	242.77	250.90	253.49	250.04	8.13	3.3%	2.59	1.0%	(3.45)	-1.4%
Foreign	11.87	10.67	8.89	8.89	(1.20)	-10.1%	(1.78)	-16.7%	0.00	0.0%
Subtotal, Out-of-State	254.64	261.57	262.38	258.93	6.93	2.7%	0.81	0.3%	(3.45)	-1.3%
<b>Total Undergraduate</b>	<b>3,491.62</b>	<b>3,435.17</b>	<b>3,293.09</b>	<b>3,245.04</b>	<b>(56.45)</b>	<b>-1.6%</b>	<b>(142.08)</b>	<b>-4.1%</b>	<b>(48.05)</b>	<b>-1.5%</b>
<b>Graduate</b>										
In-State	463.33	428.63	431.20	420.91	(34.70)	-7.5%	2.57	0.6%	(10.29)	-2.4%
Out-of-State										
Domestic	167.96	174.42	145.46	139.40	6.46	3.8%	(28.96)	-16.6%	(6.06)	-4.2%
Foreign	2.13	0.75	0.75	0.75	(1.38)	-64.8%	0.00	0.0%	0.00	0.0%
Subtotal, Out-of-State	170.09	175.17	146.21	140.15	5.08	3.0%	(28.96)	-16.5%	(6.06)	-4.1%
<b>Total Graduate</b>	<b>633.42</b>	<b>603.80</b>	<b>577.41</b>	<b>561.06</b>	<b>(29.62)</b>	<b>-4.7%</b>	<b>(26.39)</b>	<b>-4.4%</b>	<b>(16.35)</b>	<b>-2.8%</b>
Total In-State FTE	3,700.31	3,602.23	3,461.91	3,407.02	(98.08)	-2.7%	(140.32)	-3.9%	(54.89)	-1.6%
Total Out-of-State FTE	424.73	436.74	408.59	399.08	12.01	2.8%	(28.15)	-6.4%	(9.51)	-2.3%
<b>Total Annualized FTE</b>	<b>4,125.04</b>	<b>4,038.97</b>	<b>3,870.50</b>	<b>3,806.10</b>	<b>(86.07)</b>	<b>-2.1%</b>	<b>(168.47)</b>	<b>-4.2%</b>	<b>(64.40)</b>	<b>-1.7%</b>

	Prior Year		Current Year		Request Year		Future Year	
	Amount	% of CIP FTE	Amount	% of CIP FTE	Amount	% of CIP FTE	Amount	% of CIP FTE
<b>Total (Undergraduate &amp; Graduate)</b>								
Annualized FTE	4,125.04		4,038.97		3,870.50		3,806.10	
Calculated Revenue FTE	4,156.82	100.8%	3,987.38	98.7%	3,825.53	98.8%	3,762.44	98.9%
Fall Headcount	4,869.00	118.0%	4,717.00	116.8%	4,522.00	116.8%	4,444.00	116.8%

### CLARION E&G SURPLUS/DEFICIT

