

PENNSYLVANIA

Small Business Development Center Clarion University



Pictured above: Michael Coonley, Director of Armstrong IDC, Christine Lerner, and Tracy Reinsel Clarion University SBDC Business Consultant

Christine, Jeffery and Ryan Lerner

Lerner & Sons Machining and Fabricating, LLC 1424 3rdAvenue Ford City, PA Armstrong County

Industry: Machine Shop

Year Founded: 2017

SBDC Assistance:

Business Plan General Start-up Assistance

Resource Partners:

Armstrong County IDC Ford City Bureau Council

Clarion University SBDC

330 North Point Drive Barnes Center, Suite 100 Clarion PA 16214 P (814) 393-2060 F (814) 393-2636 sbdc@clarion.edu www.clarion.edu/sbdc

Lerner & Sons Machining and Fabricating, LLC: Machining the Family Way



The Lerner family consisting of husband and wife, Jeffery and Christine, and son Ryan decided it was time to own and operate their own machining and fabricating business after having worked many years in the trade. The combined experience includes each members' specialty ranging from tooling skills to manufacturing special metal parts. Using their combined 50 +

years of experience, the family took to the machine shop industry head on by planning to open their own shop. To take this idea to the next level, the family contacted the Clarion University Small Business Development Center for assistance. The family worked with the SBDC on learning the process of getting their business started, as well as the development of a detailed business plan including financial projections. With the assistance of the SBDC, the family successfully acquired funding through the Elderton State Bank to start their business. Additional assistance was provided by the Armstrong County Industrial Development Council and the Ford City Borough.

Lerner and Sons Machining and Fabricating, LLC celebrated its grand opening in Ford City, Pennsylvania on November 13, 2017. Lerner and Sons Machining and Fabricating, LLC is a full service CNC shop offering the creation of specific customer ordered machined parts. Typical parts that are turned on a CNC Lathe include shafts, bearings, bushings, threaded piped, and other designed round parts. Other parts manufactured include keys, keyways, bolt circles, drilled and threaded holes, complex 3D parts, casting, housings, and various other machined parts.



Pictured left to right: Owners, Ryan Lerner, Christine Lerner, Clarion University SBDC Business Consultant Tracy Reinsel, and owner Jeffery Lerner.

Now that the machine shop is open, the family looks forward to providing Ford City and the surrounding areas with the best machining and fabricating services available.